### SANBORN ELECTRIC AND TELECOMMUNICATIONS UTILITY

INDEPENDENT AUDITORS' REPORTS
BASIC FINANCIAL STATEMENTS
AND SUPPLEMENTARY INFORMATION
SCHEDULE OF FINDINGS

**DECEMBER 31, 2007 AND 2006** 

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#### **OFFICIALS**

Name	Title	Term Expires
	<b>Board of Trustees</b>	
James P. Cravens	Chairman	June 30, 2013
Terry Boelter	Secretary	June 30, 2009
Charles Schroeck	Trustee	June 30, 2011
	<b>Utility Officials</b>	
Jim Zeutenhorst	General Manager	Indefinite



#### **INDEPENDENT AUDITORS' REPORT**

To the Board of Trustees of Sanborn Electric and Telecommunications Utility

We have audited the accompanying financial statements of Sanborn Electric and Telecommunications Utility, a component unit of the City of Sanborn, Iowa, as of and for the years ended December 31, 2007 and 2006, which collectively comprise the Utility's basis financial statements as listed in the table of contents. These financial statements are the responsibility of the Utility's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audit provides a reasonable basis for our opinion.

As discussed in Note 1, the financial statements present only the Sanborn Electric and Telecommunications Utility and do not purport to, and do not, present fairly the financial position of the City of Sanborn, Iowa, as of December 31, 2007 and 2006, and the changes in its financial position and cash flows, where applicable, for the years then ended in conformity with U.S. generally accepted accounting principles.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Sanborn Electric and Telecommunications Utility, a component unit of the City of Sanborn, Iowa, as of December 31, 2007 and 2006, and the changes in its financial position and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

<sup>•</sup> Business & individual tax preparation • Mid-year tax planning • Year-round tax planning

<sup>•</sup> Pension, estate & retirement planning • Budgeting & financial planning • Financial projections

<sup>•</sup> Small business management help • Computer consulting • IRS representation • Litigation support

<sup>•</sup> Direct access to the principle ... always • Short phone consultations at no cost

<sup>•</sup> Early morning, evening & Saturday hours • Ten-day turnaround on financial statements

Meetings at your place or ours

In accordance with <u>Government Auditing Standards</u>, we have also issued our report dated September 4, 2008 on our consideration of the Sanborn Electric and Telecommunications Utility's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> and should be considered in assessing the results of our audit.

Management's Discussion and Analysis and budgetary comparison information on pages 4 through 8 and 20 through 21 are not required parts of the basic financial statements, but are supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. We did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Sanborn Electric and Telecommunications Utility's basic financial statements. The supplementary information on pages 22 to 23 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in our audit of the basic financial statements, and in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Campbell, Higgins + Mummert, P.C.

CAMPBELL, HIGGINS & MUMMERT, P.C.

Certified Public Accountants

September 4, 2008

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

Management of Sanborn Electric and Telecommunications Utility provides this Management's Discussion and Analysis of the Utility's financial statements. This narrative overview and analysis of the financial activities is for the year ended December 31, 2007. We encourage readers to consider this information in conjunction with the Utility's financial statements, which follow.

#### **FINANCIAL HIGHLIGHTS**

- The Utility's total cash and cash equivalents increased 15.3%, or approximately \$203,000, from December 31, 2006 to December 31, 2007.
- Operating revenue increased 8.4%, or approximately \$121,000, from 2006 to 2007.
- Operating expenses increased 7.3%, or approximately \$87,000, from 2006 to 2007.
- The Utility's total net assets increased 15.8%, or approximately \$391,000, from December 31, 2006 to December 31, 2007.

#### **USING THIS ANNUAL REPORT**

The annual report consists of a series of financial statements as well as other requirements as follows:

Management's Discussion and Analysis introduces the basic financial statements and provides an analytical overview of the Utility's financial activities.

The basic financial statements consist of a Statement of Net Assets, a Statement of Revenues, Expenses and Changes in Net Assets and a Statement of Cash Flows. These statements provide information about the activities of the Utility, on a comparative basis, including resources held by the Utility but restricted for specific purposes by creditors, contributors, grantors or enabling legislation.

Notes to the Financial Statements provide additional information that is essential to a full understanding of the data provided in the basic financial statements.

Required Supplementary Information further explains and supports the financial statements with a comparison of the Utility's budget for the year, and Supplementary Information provides detailed information about the operations of the Utility.

#### **REPORTING THE UTILITY AS A WHOLE**

#### The Statement of Net Assets and the Statement of Revenues, Expenses and Changes in Net Assets

One of the most important questions asked about the Utility's finances is "Is the Utility as a whole better or worse off as a result of the year's activities?" The Statement of Net Assets, and the Statement of Revenues, Expenses and Changes in Net Assets report information about the Utility's resources and its activities in a way that helps answer this question. These statements include all assets (restricted and unrestricted) and all liabilities using the accrual basis of accounting which is similar to the accounting used by most private-sector companies. All of the current year's revenues and expenses are taken into account regardless of when cash is received or paid.

These two statements report the Utility's net assets and changes in them. The Utility's total net assets – the difference between assets and liabilities – is one measure of the Utility's financial health or financial position. Over time, increases or decreases in the Utility's net assets may serve as a useful indicator of whether the financial position of the Utility is improving or deteriorating. Other non-financial factors, such as changes in the Utility's customer base, changes in legislation and regulations, measures of the quantity and quality of services provided to its customers and local economic factors should also be considered to assess the overall financial health of the Utility.

#### The Statement of Cash Flows

The Statement of Cash Flows reports cash receipts, cash payments and net changes in cash and cash equivalents resulting from four defined types of activities. It provides answers to such questions as where did cash come from, what was cash used for and what was the change in cash and cash equivalents during the reporting period.

#### **Financial Analysis of the Utility**

The Utility's net assets are the difference between its assets and liabilities reported in the statements of net assets. The Utility's total net assets increased by \$390,778 (15.8%) from 2006 to 2007.

#### Assets, Liabilities and Net Assets

<del>-</del>		
	2007	2006
Assets		
Current Assets	\$ 1,289,486	\$ 1,087,774
Non-Current Assets	3,517,330	3,430,850
Total Assets	<u>\$ 4,806,816</u>	<u>\$ 4,518,624</u>
Liabilities		
Current Liabilities	\$ 309,842	\$ 317,428
Non-Current Liabilities	1,630,000	1,725,000
Total Liabilities	1,939,842	2,042,428
Net Assets		
Invested in Capital Assets, Net of Related Debt	691,530	601,037
Restricted	553,913	577,643
Unrestricted	1,621,531	1,297,516
Total Net Assets	<u>2,866,974</u>	2,476,196
Total Liabilities and Net Assets	<u>\$ 4,806,816</u>	\$ 4,518,624

#### Revenues, Expenses and Change in Net Assets

	2007	2006
Operating Revenues	\$ 1,549,841	\$ 1,429,232
Operating Expenses	1,280,809	1,193,323
Operating Income (Loss)	269,032	235,909
Net Non-Operating Revenues (Expenses)	198,648	95,359
Net Income (Loss) Before Transfers	467,680	331,268
Transfers from (to) Other Entities	(76,902)	(59,487)
Increase (Decrease) in Net Assets	390,778	271,781
Net Assets at Beginning of Period	2,476,196	2,204,415
Net Assets at End of Period	<u>\$ 2,866,974</u>	<u>\$ 2,476,196</u>

**Operating Revenues** are the Utility's primary source of revenue and are generated from electric energy sales and other services to customers. For 2007, operating revenues increased \$120,609 from 2006.

Operating Expenses represent the Utility's costs to provide electric energy and services to customers. For 2007, operating expenses increased by \$87,486 from 2006 due primarily to increases in purchased power costs.

**Net Non-Operating Revenues (Expenses)** include interest and dividend income, joint venture income and interest expense. For 2007, net non-operating revenues increased by \$103,289 from 2006 due primarily to an increase in joint venture income.

Transfers to Other Entities include transfers to the City of Sanborn and donations to local entities.

#### **Budgetary Highlights**

In accordance with the Code of Iowa, the Utility annually adopts a budget on the cash basis following required public notice and hearings. The budget may be amended during the year utilizing similar statutorily prescribed procedures. For the year ended December 31, 2007, there were no amendments to the original budget. In addition, the Utility's total disbursements for the year did not exceed the amounts budgeted.

#### **CAPITAL ASSETS AND DEBT ADMINISTRATION**

#### **Capital Assets**

At December 31, 2007, the Utility had \$2,349,056 invested in capital assets, net of accumulated depreciation, as detailed in Note 4 to the financial statements. The Utility also had \$67,474 of construction in progress as of that date. The Utility acquired or constructed capital assets costing \$124,738, financed by cash and cash equivalents.

#### **Debt Administration**

At December 31, 2007, the Utility had \$1,725,000 in long-term debt compared to \$1,815,000 last year.

	 2007		2006
2001 Electric Revenue Notes	\$ 930,000	\$	1,010,000
2004 Telecommunications Revenue Notes	 795,000		805,000
Total Long-Term Debt	\$ 1,725,000	<u>\$</u>	<u>1,815,000</u>

The Utility's formal debt issuances are subject to limitations imposed by state law. There have been no changes in the Utility's debt ratings during the past two years. More detailed information about the Utility's long-term liabilities is presented in Note 5 to the financial statements.

#### **ECONOMIC FACTORS**

The Utility continued to improve its financial position during the current year. However, the current condition of the economy in the state continues to be a concern for Utility officials. Some of the realities that may potentially become challenges for the Utility to meet are:

- Expenses will continue to increase.
- Facilities at the Utility require constant maintenance and upkeep.
- Technology continues to expand and current technology becomes outdated, presenting an ongoing challenge to maintain up-to-date technology at a reasonable cost.

The Utility anticipates the current year will be much like the last and will maintain a close watch over resources to maintain the Utility's ability to react to unknown issues.

#### **CONTACTING THE UTILITY'S FINANCIAL MANAGEMENT**

This financial report is designated to provide readers with a general overview of the Utility's finances and to show the Utility's accountability for the money it receives. If you have questions about this report and or need additional financial information, contact the Utility's administration office at 102 Main Street, Sanborn, Iowa.

#### BASIC FINANCIAL STATEMENTS

# STATEMENTS OF NET ASSETS DECEMBER 31, 2007 AND 2006

	2007	Restated 2006		2007	Restated 2006
Assets			Liabilities		
Current Assets:			Current Liabilities:		
Cash and Cash Equivalents	- \$1,105,663	\$ 876,703	Accounts Payable and Accrued Liabilities	120,688	99,921
Accounts Receivable - Trade	- 84,426	125,462	Accounts Payable - City of Sanborn	16,244	17,549
Accounts Receivable - Other	- 4,000	ı	Accrued Compensated Absences	4,982	4,153
Accrued Interest Receivable	. 5,799	3,047	Customer Deposits and Credit Balances	44,621	73,600
Prepaid Expenses	3,793	3,538	Accrued Interest Payable	23,798	25,475
Inventories	85,805	79,024	Deferred Revenue	4,509	6,730
Total Current Assets	1,289,486	1,087,774	Revenue Notes - Current	95,000	90,000
			Total Current Liabilities	309,842	317,428
Non-Current Assets:					
Investment in Joint Ventures	. 530,690	417,377	Non-Current Liabilities:		
Construction in Progress	67,474	1	Revenue Notes - Non-Current	1,630,000	1,725,000
Capital Assets (Net of Accumulated Depreciation)	. 2,349,056	2,416,037	•		
Restricted Assets:			Total Liabilities	1,939,842	2,042,428
Cash and Cash Equivalents - Note Funds	. 421,033	444,763	•		
Cash and Cash Equivalents - LIHEAP Funds	4,509	6,730	Net Assets		
Investment - Note Funds		132,880	Invested in Capital Assets, Net of Related Debt	691,530	601,037
Bond Discounts (Net of Accumulated Amortization)	11,688	13,063	Restricted for:		
Total Non-Current Assets	3,517,330	3,430,850	Debt Service	553,913	577,643
			Unrestricted	1,621,531	1,297,516
			Total Net Assets	2,866,974	2,476,196
Total Assets	\$4,806,816	\$4,518,624	Total Liabilities and Net Assets	\$4,806,816	\$4,518,624

# STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS YEARS ENDED DECEMBER 31, 2007 AND 2006

	2007	Restated 2006
Operating Revenues:		
Electric Energy Sales	\$ 1,526,927	\$ 1,417,157
Other Sales		12,075
Total Operating Revenues	1,549,841	1,429,232
Operating Expenses:		
Power Production	870,970	767,296
Distribution	101,958	108,573
Commercial		46,593
Sales	<del></del> 728	-
Administrative and General	271,031	270,861
Total Operating Expenses	1,280,809	1,193,323
Operating Income (Loss)	269,032	235,909
Non-Operating Revenues (Expenses):		
Interest and Dividend Income	59,964	41,155
Joint Venture Net Income (Loss)	217,973	152,087
Gain (Loss) on Disposal of Assets	14,237	_
Interest Expense	(93,526)	(97,883)
Net Non-Operating Revenues (Expenses)	198,648	95,359
Net Income (Loss) Before Transfers	467,680	331,268
Transfers from (to) Other Entities	(76,902)	(59,487)
Increase (Decrease) in Net Assets	390,778	271,781
Net Assets at Beginning of Period	2,476,196	2,162,192
Prior Period Adjustment		42,223
Net Assets at Beginning of Period, As Restated	2,476,196	2,204,415
Net Assets at End of Period	\$ 2,866,974	\$ 2,476,196

#### STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2007 AND 2006

	2007	Restated 2006
Cash Flows From Operating Activities:		
Cash Received from Customers	- \$ 1,559,677	\$ 1,456,397
Cash Payments to Suppliers for Goods and Services		(937,359)
Cash Payments to Employees for Services	(177,160)	(178,539)
Net Cash Provided (Used) for Operating Activities	416,367	340,499
Cash Flows From Non-Capital Financing Activities:		
Transfers from (to) Other Entities	(76,902)	(59,487)
Cash Flows From Capital and Related Financing Activities:		
Capital (Contributed to) Received From Joint Ventures	104,660	123,569
Purchases and Construction of Capital Assets		(51,653)
Proceeds from Disposal of Capital Assets		-
Principal Paid on Revenue Notes		(85,000)
Interest Paid on Revenue Notes		(98,062)
Net Cash Provided (Used) by Capital and Related Financing Activites	(193,668)	(111,146)
Cash Flows From Investing Activities:		
Interest and Dividends on Investments	- 57,212	41,155
Net Increase (Decrease) in Cash and Cash Equivalents	203,009	211,021
Cash and Cash Equivalents at Beginning of Period	1,328,196	704,137
Prior Period Adjustment (to Include Cash and		
Cash Equivalents - Restricted Note Funds)		413,038
Cash and Cash Equivalents at Beginning of Period, As Restated	1,328,196	1,117,175
Cash and Cash Equivalents at End of Period	\$ 1,531,205	\$ 1,328,196
Reconciliation of Cash and Cash Equivalents to the Statements of Net Assets:  Cash and Cash Equivalents	£ 1.105 ((2	Ф . 07.C 702
Cash and Cash Equivalents - Restricted Note Funds		\$ 876,703
Cash and Cash Equivalents - Restricted LIHEAP Funds	. – - ,	444,763
Total Cash and Cash Equivalents	\$ 1,531,205	\$ 1,328,196
	, , , - 0	,- = 0,170

#### STATEMENTS OF CASH FLOWS (CONTINUED) YEARS ENDED DECEMBER 31, 2007 AND 2006

	 2007	F	Restated 2006
Reconciliation of Operating Income (Loss) to Net Cash			
Provided (Used) by Operating Activities:			
Operating Income (Loss)	\$ 269,032	\$	235,909
Adjustments to Reconcile Operating Income (Loss) to	,	•	
Net Cash Provided (Used) by Operating Activities:			
Depreciation	124,244		122,328
(Increase) Decrease in Assets:	· <b>,-</b> · ·		122,320
Accounts Receivable	41,036		2,740
Prepaid Expenses	(255)		(39)
Inventories	(6,781)		(8,324)
Increase (Decrease) in Liabilities:	(-,)		(0,021)
Accounts Payable and Accrued Liabilities	20,767		(5,980)
Accounts Payable - City of Sanborn	(1,305)		(31,645)
Accrued Compensated Absences	829		1,084
Customer Deposits and Credit Balances	(28,979)		22,080
Deferred Revenue	(2,221)		2,346
·	7 7		
Net Cash Provided (Used) by Operating Activities	\$ 416,367	\$	340,499

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2007 AND 2006

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Sanborn Electric and Telecommunications Utility is a component unit of the City of Sanborn whose funds are reported under separate cover utilizing a fiscal year ending June 30. The City, which is a political subdivision of Iowa, was first incorporated in 1880 and operates under the Home Rule provisions of the Constitution of Iowa. The board of trustees operates the Utility by the authority of Chapter 388 of the Code of Iowa. The Utility provides electric service to the residents and businesses of the City of Sanborn. Cable television, internet and telephone service is provided through the Utility's involvement with the Community Cable Television Agency of O'Brien County. The board of trustees are appointed by the mayor and approved by the city council to six-year terms.

#### **Reporting Entity**

For financial reporting purposes, the Sanborn Electric and Telecommunications Utility has included all funds, organizations, agencies, boards, commissions and authorities. The Utility has also considered all potential component units for which it is financially accountable, and other organizations for which the nature and significance of their relationship with the Utility are such that exclusion would cause the Utility's financial statements to be misleading or incomplete. The Governmental Accounting Standards Board has set forth criteria to be considered in determining financial accountability. These criteria include appointing a voting majority of an organization's governing body, and (1) the ability of the Utility to impose its will on that organization or (2) the potential for the organization to provide specific benefits to, or impose specific financial burdens on the Utility. The Sanborn Electric and Telecommunications Utility has no component units which meet the Governmental Accounting Standard Board criteria.

#### Measurement Focus and Basis of Accounting

Basis of accounting refers to when revenues and expenses are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied.

The accompanying financial statements have been prepared on the accrual basis of accounting in conformity with U.S. generally accepted accounting principles. Revenues are recognized when earned and expenses are recorded when the liability is incurred.

In reporting its financial activity, the Utility applies all applicable GASB pronouncements for proprietary funds as well as the following pronouncements issued on or before November 30, 1989, unless these pronouncements conflict with or contradict GASB pronouncements: Financial Accounting Standards Board Statements and Interpretations, Accounting Principles Board Opinions, and Accounting Research Bulletins of the Committee on Accounting Procedure.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Use of Estimates**

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Interest Capitalization**

The Utility capitalizes interest costs incurred on funds used to construct capital assets. The capitalized interest is recorded as part of the asset to which it relates and is written off over the asset's estimated useful life.

#### Assets, Liabilities and Net Assets

The following accounting policies are followed in preparing the statement of net assets:

<u>Cash and Cash Equivalents</u> – The Utility considers savings accounts and all other highly liquid investments with a maturity of three months or less when purchased as well as all certificates of deposit to be cash equivalents.

<u>Accounts Receivable</u> – The Utility considers accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts is required. If amounts become uncollectible, they will be charged to operations when that determination is made.

<u>Inventories</u> – Inventories are stated at the lower of cost or market using the first-in, first-out method.

<u>Capital Assets</u> – Capital Assets are carried at cost. The Utility computes depreciation on buildings and equipment using the straight-line method. Lives for the buildings are twenty to fifty years, while the equipment lives range from three to thirty years.

#### Statement of Revenues, Expenses and Changes in Net Assets

For purposes of display, transactions deemed by management to be ongoing, major or central to the production of Utility sales are reported as operating revenues and expenses. Peripheral or incidental transactions are reported as non-operating revenues and expenses.

#### **Use of Net Assets**

The Utility's policy is to first apply restricted resources when an expense is incurred for purposes for which both restricted and unrestricted net assets are available.

#### **NOTE 2 - CASH AND INVESTMENTS**

The Utility's deposits in financial institutions at December 31, 2007 and 2006 were entirely covered by federal depository insurance or by the State Sinking Fund in accordance with Chapter 12C of the Code of Iowa. This chapter provides for additional assessments against the depositories to insure there will be no loss of public funds.

#### NOTE 2 - CASH AND INVESTMENTS (CONTINUED)

The Utility is authorized by statute to invest public funds in obligations of the United States government, its agencies and instrumentalities; certificates of deposit or other evidences of deposit at federally insured depository institutions approved by the board of trustees; prime eligible bankers acceptances; certain high rated commercial paper; perfected repurchase agreements; certain registered open-end management investment companies; certain joint investment trusts, and warrants or improvement certificates of a drainage district.

As of December 31, 2007 and 2006, the Utility had no investments meeting the disclosure requirements of Governmental Accounting Standards Board Statement No. 3, as amended by Statement No. 40.

#### NOTE 3 – INVESTMENT IN JOINT VENTURES

The Utility is a participant in the Community Cable Television Agency of O'Brien County (the Agency), a joint venture with the Cities of Primghar, Hartley and Paullina to provide cable television, telephone and internet services to the citizens of the participating communities. The Agency operates on a fiscal year ending each June 30<sup>th</sup> and is audited separately. As a result, the Utility's share of the net income (loss) of the Agency reflects the most recent audited amounts as of June 30, 2007. Audited financial statements of the Agency are available at their office located at 102 South Eastern, Sanborn, Iowa.

The Utility's investment is classified as follows as of December 31, 2007 and 2006:

	<u>2007</u>	<u>2006</u>
Total Investment in Joint Venture	\$ 259,408	\$ 151,699
Less Amounts Restricted for Debt Service	 (132,880)	 (132,880)
Investment in Joint Venture – Unrestricted	\$ 126,528	\$ 18,819

The City is also a participant in the Missouri Basin Municipal Electric Cooperative Association (MBMECA), a joint venture for the construction and maintenance of power lines from the power source to the Northwest Iowa Power Cooperative (NIPCO). The construction of the lines is accomplished by NIPCO and there are no actual dedicated lines, but rather an agreement which guarantees the municipalities the right to draw power over the lines at a raw power cost without transmission charges. The Utility owned a 5.48% share as of December 31, 2007 and a 5.36% share as of December 31, 2006, with twelve other cities sharing in their ownership at varying percentages. The Utility's investment in the joint venture is accounted for by the equity method.

Separately issued audited financial statements of the joint venture are available from MBMECA. Summary financial information of the joint venture as of December 31, 2007 and 2006 is as follows:

Assets	2007 \$ 7,773,917	2006 \$ 7,890,223
Liabilities	\$ 398,691	\$ 454,448
Equity	7,375,226	7,435,775
Total Liabilities and Equity	<u>\$ 7,773,917</u>	<u>\$ 7,890,223</u>

The Utility's investment in MBMECA was determined as follows as of December 31, 2007 and 2006:

	<u> 2007</u>	<u>2006</u>
Total Equity	\$ 7,375,226	\$ 7,435,775
Utility's Ownership Share	5.48%	5.36%
Utility's Investment in Joint Venture - MBMECA	<u>\$ 404,162</u>	<u>\$ 398,558</u>

#### **NOTE 4 – CAPITAL ASSETS**

A summary of capital assets at December 31, 2007 and 2006 is as follows:

	Balance			Balance
	December 31,			December 31,
	2006	Additions	Retirements	2007
Capital Assets Being Depreciated:				
Buildings	\$ 189,798	\$ -	\$ 2,054	\$ 187,744
Machinery, Equipment, Transmission			,	, ,
and Distribution System	1,942,640	55,438	86,460	1,911,618
Vehicles	182,922	· •	58,500	124,422
Office Equipment	35,078	1,825	19,571	17,332
Cable and Internet System	1,458,114	-	-	1,458,114
Telephone System	792,550	<u> </u>		792,550
Total Capital Assets Being Depreciated	4,601,102	57,263	166,585	4,491,780
Less Accumulated Depreciation for:				
Buildings	123,999	3,665	2,054	125,610
Machinery, Equipment, Transmission	·	ŕ	,	, , , , , , , , , , , , , , , , , , , ,
and Distribution System	1,512,575	38,843	86,460	1,464,958
Vehicles	169,801	5,158	58,500	116,459
Office Equipment	30,061	1,556	19,571	12,046
Cable and Internet System	235,944	48,604		284,548
Telephone System	112,685	26,418	<u>-</u>	139,103
Total Accumulated Depreciation	2,185,065	124,244	166,585	2,142,724
Total Capital Assets, Net	\$ 2,416,037	\$ (66,981)	<u>\$</u>	<u>\$ 2,349,056</u>

#### **NOTE 5 – LONG-TERM DEBT**

A summary of changes in long-term debt for the year ended December 31, 2007 is as follows:

	Balance December 31, 2006	Issuai	ıces	Rea	demptions	De	Balance ecember 31, 2007
2001 Electric Revenue Notes 2004 Telecommunications Revenue Notes Totals	\$ 1,010,000	\$ 	- - -	\$	80,000 10,000 90,000	\$ 	930,000 795,000 1,725,000

Annual debt service rec	quirements to maturit	v for the revenue note	es are as follows:
	1	y ioi mo io ionae mon	o are as removes.

Year	200	1 Electric	2004 Teleco	ommunications	· · · · · · · · · · · · · · · · · · ·	
Ending	Revenue C	apital Loan Notes	Revenue Cap	oital Loan Notes	-	<u> Fotal</u>
Dec. 31,	Principal	Interest	Principal	Interest	Principal	Interest
2008	\$ 85,000	\$ 47,792	\$ 10,000	\$ 41,472	\$ 95,000	\$ 89,264
2009	90,000	43,308	15,000	40,966	105,000	84,274
2010	90,000	38,650	15,000	40,329	105,000	78,979
2011	95,000	33,793	15,000	39,661	110,000	73,454
2012	100,000	28,600	15,000	38,964	115,000	67,564
2013	110,000	22,955	20,000	38,117	130,000	61,072
2014	115,000	16,822	20,000	37,123	135,000	53,945
2015	120,000	10,330	20,000	36,097	140,000	46,427
2016	125,000	3,500	665,000	17,789	790,000	21,289
Totals	\$ 930,000	<u>\$ 245,750</u>	\$ 795,000	\$ 330,518	\$1,725,000	\$ 576,268

The 2001 electric revenue capital loan notes are dated February 2, 2001 and bear interest rates ranging from 4.65% to 5.60%. The 2004 telecommunications revenue capital loan notes are dated July 1, 2004 and bear interest rates ranging from 2.60% to 5.35%.

The resolutions providing for the issuance of the above revenue capital loan notes include the following provisions:

- (a) The notes will only be redeemed from the future earnings of the enterprise activity and the note holders hold a lien on the future earnings of the funds.
- (b) Sufficient monthly transfers shall be made to a Sinking Fund for the purpose of making the note principal and interest payments when due.
- (c) Monthly transfers equal to 25% of the monthly transfers to the Sinking Fund shall be made to the Reserve Fund until specified minimum balances have been accumulated. This Reserve Fund is restricted for the purpose of making principal and interest payments when there are insufficient funds available in the Sinking Fund.
- (d) Monthly transfers shall be made to the Improvement Fund until specified minimum balances have been accumulated. Amounts in this fund are restricted for the purpose of making principal and interest payments when there shall be insufficient funds in the Sinking and Reserve Funds, paying for extraordinary maintenance and repairs, and paying for capital improvements and related systems expenses.

#### Restricted Note Funds

The Sinking Funds, Reserve Funds and Improvement Funds are combined and shown as Restricted Note Funds on the statements of net assets as follows as of December 31, 2007 and 2006:

	<u> 2007</u>	<u> 2006</u>
Funds Maintained by the Utility	\$ 421,033	\$ 444,763
Restricted Portion of Investment in Joint Venture – Note 3	132,880	132,880
Restricted Note Funds	<u>\$ 553,913</u>	<u>\$ 577,643</u>

2007

2006

Total interest costs were \$93,526 and \$97,883 in 2007 and 2006, respectively. No interest costs were capitalized.

#### **NOTE 6 - COMPENSATED ABSENCES**

Utility employees accumulate vacation hours for subsequent use or for payment upon termination, retirement, or death. Employees can carry over no more than 160 hours of unused vacation time from one calendar year to the next. The Utility's approximate liability for earned but unused vacation was \$4,982 and \$4,153 as of December 31, 2007 and 2006, respectively. These amounts have been accrued and are reflected on the attached financial statements.

Utility employees earn sick and personal leave days for subsequent use. The maximum accumulation is 120 days (960 hours) of sick leave and 2 days (16 hours) of personal leave. Employees are not paid for unused sick or personal leave upon termination, retirement, or death. Accordingly, no accrual for unused sick or personal leave has been recorded on the attached financial statements.

#### NOTE 7 - PENSION AND RETIREMENT BENEFITS

The Utility contributes to the Iowa Public Employees Retirement System (IPERS) which is a cost-sharing multiple-employer defined benefit pension plan administered by the State of Iowa. IPERS provides retirement and death benefits, which are established by State statute to plan members and beneficiaries. IPERS issues a publicly available financial report that includes financial statements and required supplementary information. The report may be obtained by writing to IPERS, P.O. Box 9117, Des Moines, Iowa, 50306-9117.

Plan members are required to contribute 3.90% (3.70% through June 30, 2007) of their annual salary and the Utility is required to contribute 6.05% (5.75% through June 30, 2007) of annual covered payroll. Contribution requirements are established by State statute. The Utility's contributions to IPERS for the years ended December 31, 2007 and 2006 were \$10,058 and \$9,135, respectively, equal to the required contributions for each year.

#### NOTE 8 - RELATED PARTY TRANSACTIONS

The Sanborn Savings Bank, Sanborn, Iowa is the official depository of the Sanborn Electric and Telecommunications Utility. One of the officers of the bank is on the board of trustees of the Sanborn Electric and Telecommunications Utility.

The Utility purchases commercial insurance from the agency that employs a member of the board of trustees.

#### NOTE 9 - CONCENTRATION OF CREDIT RISK

Sanborn Electric and Telecommunications Utility provides services to the residents and businesses of Sanborn, Iowa. The Utility grants credit to these customers.

#### **NOTE 10 - RISK MANAGEMENT**

The Utility is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. These risks are covered by the purchase of commercial insurance. The Utility assumes liability for any deductibles and claims in excess of coverage limitations. Settled claims from these risks have not exceeded commercial insurance coverage in any of the past three years.

#### **NOTE 11 - COMMITMENTS**

The Utility has entered into construction contracts totaling \$988,701 relating to the substation project. As of December 31, 2007, costs of \$35,100 relating to these contracts had been incurred. The remaining \$953,601 will be paid as work on the project progresses.

#### NOTE 12 - PRIOR PERIOD ADJUSTMENTS, RESTATEMENTS AND RECLASSIFICATIONS

During the year ended December 31, 2007 the Utility made certain changes to more accurately reflect its investment in Missouri Basin Municipal Electric Cooperative Association (MBMECA). The Utility's investment in this joint venture was previously reflected on the Statement of Net Assets as a component of Capital Assets as well as Advances for Transmission Capacity rather than as one line item - Investment in Joint Venture. The Utility's total investment was also understated by \$42,223 at the beginning of 2006. The Utility's share of the annual activity of MBMECA was also reflected under several income and expense categories on the Statement of Revenues, Expenses and Changes in Net Assets rather than being reflected as one line item - Joint Venture Net Income (Loss). The net activity for 2006 was also understated by \$4,866. The financial statements for the year ended December 31, 2006 have been restated to correctly reflect the Utility's Investment in Joint Venture - MBMECA. The effect of this restatement was to increase net assets by \$42,223 as of January 1, 2006 and to increase net assets by an additional \$4,866 for the year ended December 31, 2006.

The Statement of Cash Flows for the year ended December 31, 2006 was restated to include Cash and Cash Equivalents - Restricted Note Funds that had previously been omitted. The effect of this restatement was to increase Total Cash and Cash Equivalents by \$413,038 as of January 1, 2006 and to increase Cash and Cash Equivalents by an additional \$31,725 for the year ended December 31, 2006.

Certain amounts in the 2006 financial statements have been reclassified to conform to the 2007 presentation.

#### **NOTE 13 - SUBSEQUENT EVENTS**

In 2008, the Utility awarded additional contracts and work commenced on the substation construction and distribution system improvements. In August 2008, the Utility issued \$2,800,000 of electric revenue bonds relating to the financing of these projects.



# BUDGETARY COMPARISON SCHEDULE OF RECEIPTS, DISBURSEMENTS AND CHANGES IN BALANCES - BUDGET AND ACTUAL (CASH BASIS) YEAR ENDED DECEMBER 31, 2007

					Variance
				* Original	Between
	Actual		Actual	and	Cash Basis
	Accrual	Accrual	Cash	Final	and Final
	Basis	Adjustments	Basis	Budget	Budget
Receipts: Charges for Service	\$ 1,549,841	\$ 9.836	9.836 \$ 1.559.677	\$ 1.503.200	\$ 56.477
Use of Money and Property	59,964	(2,752)	57,212	35,500	21,712
Miscellaneous	232,210	(117,313)	114,897	16,500	98,397
Total Revenues	1,842,015	(110,229)	1,731,786	1,555,200	176,586
Disbursements	1,374,335	(12,460)	1,361,875	3,339,130	(1,977,255)
Excess (Deficiency) of Receipts Over (Under) Disbursements	467,680	(97,769)	369,911	(1,783,930)	2,153,841
Other Financing Sources (Uses), Net	(76,902)	(90,000)	(166,902)	1,922,000	(2,088,902)
Excess (Deficiency) of Receipts and Other Financing Sources Over (Under) Disbursements and Other Financing (Uses)	390,778	(187,769)	203,009	138,070	64,939
Balance at Beginning of Period	2,476,196	(1,148,000)	1,328,196	1,521,974	(193,778)
Balance at End of Period	\$ 2,866,974	\$ (1,335,769)	\$ 1,531,205	\$ (1,335,769) \$ 1,531,205 \$ 1,660,044 \$	\$ (128,839)

<sup>\*</sup> The original budget was not amended during the year ended December 31, 2007.

## NOTES TO REQUIRED SUPPLEMENTARY INFORMATION – BUDGETARY REPORTING

#### YEAR ENDED DECEMBER 31, 2007

The budgetary comparison is presented as Required Supplementary Information in accordance with Government Accounting Standards Board Statement No. 41 for governments with significant budgetary perspective differences resulting from not being able to present budgetary comparisons for their financial statements.

In accordance with the Code of Iowa, the board of trustees annually adopts a budget on the cash basis following required public notice and hearing. The annual budget may be amended during the year utilizing similar statutorily prescribed procedures. Encumbrances are not recognized on the cash basis budget and appropriations lapse at year end.

Formal and legal budgetary control is based upon nine major classes of disbursements, known as functions, not by fund. These nine functions are public safety, public works, health and social services, culture and recreation, community and economic development, general government, debt service, capital projects and business-type activities. The Utility utilizes only the business-type function. During the year, there were no amendments to the budget.

During the year ended December 31, 2007, disbursements did not exceed the amounts budgeted.



# SCHEDULES OF OPERATING REVENUES YEARS ENDED DECEMBER 31, 2007 AND 2006

	2007	Restated 2006
Electric Energy Sales:	2007	
Residential	\$ 431,345	\$ 405,601
Residential - All Electric		107,918
Industrial	738,087	675,373
Commercial		137,783
Commercial - All Electric		23,363
Public Authorities	68,026	65,973
Security Lights	1,140	1,146
Total Electric Energy Sales	1,526,927	1,417,157
Other Sales:		
Merchandise	3,830	1,760
Labor	1,965	1,826
Other Revenues	17,119	8,489
Total Other Sales	22,914	12,075
Total Sales	\$ 1,549,841	\$ 1,429,232

# SCHEDULES OF OPERATING EXPENSES YEARS ENDED DECEMBER 31, 2007 AND 2006

	2007	Restated 2006
Power Production Expenses:		
Plant Labor	\$ 33,230	\$ 31,157
Supplies		20,157
Purchased Power	819,616	
Total Power Production Expenses	870,970	<del></del>
Distribution Expenses:		
Supervision Labor	49,851	50,807
Station and Line Labor	33,138	28,361
Miscellaneous Distribution	55,150	28,047
Street Lighting and Metering	1 1,5 12	1,358
Total Distribution Expenses	101,958	
Commercial Expenses:		
Accounting and Collection Labor	33,438	43,886
Supplies	33,130	
Total Commercial Expenses	36,122	46,593
Sales Expenses:		
Merchandise and Labor for Resale	728	
Administrative and General Expenses:		
Advertising	3,655	2,882
City Hall	5,055	4,527
Depreciation	.,,,,	122,328
Dues and Subscriptions	121,211	7,607
Employee Benefits	0,512	46,414
Insurance	12,210	14,313
Meeting	10,051	2,066
Miscellaneous General	5,010	6,381
Office Supplies		·
Outside Services		3,448 26,320
Salaries and Wages	10,773	20,320 27,063
Transportation	20,332	6,818
Uniform	10,004	694
Total Administrative and General Expenses	271,031	270,861
Total Operating Expenses	\$ 1,280,809	\$ 1,193,323
	+ 1,200,000	Ψ 1,173,323

P.O. Box 237 515 1st Ave. East Spencer, Iowa 51301

# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Trustees of Sanborn Electric and Telecommunications Utility

We have audited the accompanying financial statements of Sanborn Electric and Telecommunications Utility, a component unit of the City of Sanborn, Iowa, as of and for the years ended December 31, 2007 and 2006, which collectively comprise the Utility's basic financial statements listed in the table of contents, and have issued our report thereon dated September 4, 2008. We conducted our audit in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

#### Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Utility's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing our opinion on the effectiveness of the Utility's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Utility's internal control over financial reporting.

Our consideration of internal control over financial reporting was for the limited purpose described in the preceding paragraph and would not necessarily identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses. However, as discussed below, we identified certain deficiencies in internal control over financial reporting that we consider to be significant deficiencies, including a deficiency we consider to be a material weakness.

A control deficiency exists when the design or operation of the control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the Utility's ability to initiate, authorize, record, process, or report financial data reliably in accordance with U.S. generally accepted accounting principles such that there is more than a remote likelihood a misstatement of the Utility's financial statements that is more than inconsequential will not be prevented or detected by the Utility's internal control. We consider the deficiencies in internal control described in Part I of the accompanying Schedule of Findings to be significant deficiencies in internal control over financial reporting.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood a material misstatement of the financial statements will not be prevented or detected by the Utility's internal control.

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Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in the internal control that might be significant deficiencies and, accordingly, would not necessarily disclose all significant deficiencies that are also considered to be material weaknesses. However, of the significant deficiencies described above, we believe item I-A-07 is a material weakness.

#### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Utility's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of non-compliance or other matters that are required to be reported under <u>Government Auditing Standards</u>.

Comments involving statutory and other legal matters about the Utility's operations for the year ended December 31, 2007 are based exclusively on knowledge obtained from procedures performed during our audit of the financial statements of the Utility. Since our audit was based on tests and samples, not all transactions that might have had an impact on the comments were necessarily audited. The comments involving statutory and other legal matters are not intended to constitute legal interpretations of those statutes.

The Utility's responses to findings identified in our audit are described in the accompanying Schedule of Findings. While we have expressed our conclusions on the Utility's responses, we did not audit the Utility's responses and, accordingly, we express no opinion on them.

This report, a public record by law, is intended solely for the information and use of the officials, employees, and customers of Sanborn Electric and Telecommunications Utility and other parties to whom the Utility may report. This report is not intended to be and should not be used by anyone other than these specified parties.

We would like to acknowledge the many courtesies and assistance extended to us by personnel of the Utility during the course of our audit. Should you have any questions concerning any of the above matters, we shall be pleased to discuss them with you at your convenience.

CAMPBELL, HIGGINS & MUMMERT, P.C.

Campbell, Higgins & Mummert, P.C.

Certified Public Accountants

September 4, 2008

#### SCHEDULE OF FINDINGS YEAR ENDED DECEMBER 31, 2007

#### Part I: Findings Related to the Financial Statements:

#### **Significant Deficiencies:**

I-A-07 <u>Segregation of Duties</u> – One important aspect of internal accounting control is the segregation of duties among employees to prevent an individual employee from handling duties which are incompatible. We noted that the same person performs most of the accounting functions.

<u>Recommendation</u> - We realize that with a limited number of office employees, segregation of duties is difficult. However, the Utility should review its operating procedures to obtain the maximum internal control possible under the circumstances.

<u>Response</u> – This is difficult with the minimal number of staff but we will continue to work on better segregation of duties.

<u>Conclusion</u> – Response accepted.

I-B-07 <u>Financial Reporting</u> — During the audit, we identified and proposed adjusting entries which were material in amount relating to the following accounts: cash, accounts receivable, prepaid expenses, investment in joint ventures, capital assets, accounts payable, interest payable, customer deposits and credit balances as well as the related income and expense accounts. Adjustments were subsequently made by Utility personnel to correct these items.

<u>Recommendation</u> - The Utility should implement procedures to ensure that all account balances are properly recorded.

<u>Response</u> – We are implementing procedures to help ensure that all account balances are properly recorded.

<u>Conclusion</u> – Response accepted.

I-C-07 <u>Inventories</u> – During the audit, we noted that inventories were not being reconciled on a consistent basis throughout the year. Also, work orders are not always completed with all the required information including location, date started, date completed, description, etc.

Recommendation - In order to accurately record transactions relating to inventories throughout the year, inventory should be reconciled on a monthly or quarterly basis. All work orders should be completed accurately and forwarded to accounting personnel on a timely basis.

Response – Work orders will be done on a monthly basis.

<u>Conclusion</u> – Response accepted.

#### SCHEDULE OF FINDINGS (CONTINUED) YEAR ENDED DECEMBER 31, 2007

#### Part II: Other Findings Relating to Statutory Reporting:

- II-A-07 <u>Certified Budget</u> Disbursements for the year ended December 31, 2007 did not exceed the amounts budgeted.
- II-B-07 <u>Questionable Expenditures</u> We noted no expenditures that may not meet the requirements of public purpose as defined in an Attorney General's opinion dated April 25, 1979.
- II-C-07 <u>Travel Expense</u> No disbursements of Utility money for travel expenses of spouses of Utility officials or employees were noted.
- II-D-07 <u>Business Transactions</u> Other than as disclosed in note 8 to the financial statements, no business transactions between the Utility and Utility officials or employees were noted.
- II-E-07 Bond Coverage Surety bond coverage of Utility officials and employees is in accordance with statutory provisions. The amount of coverage should be reviewed annually to insure that the coverage is adequate for current operations.
- II-F-07 <u>Board Minutes</u> No transactions were found that we believe should have been approved in the board minutes but were not.
- II-G-07 <u>Deposits and Investments</u> No instances of non-compliance with the deposit and investment provisions of Chapter 12B and 12C of the Code of Iowa and the Utility's investment policy were noted.
- II-H-07 Revenue Notes No violations of the provisions of the revenue notes were noted.
- II-I-07 <u>Telecommunication Services</u> No instances of non-compliance with Chapter 388.10 of the Code of Iowa were noted.
- II-J-07 <u>Check Retention</u> Chapter 554D.114 of the Code of Iowa allows the Utility to retain cancelled checks in an electronic format and requires retention in this manner to include an image of both the front and back of each cancelled check. The Utility receives and retains only a copy of the front of each cancelled check.

<u>Recommendation</u> – The Utility should obtain and retain an image of both the front and back of each cancelled check as required.

Response – We will retain an image of both the front and back of each cancelled check in the future.

<u>Conclusion</u> – Response accepted.